

# UNITED STATES CURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

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# ANNUAL AUDITED REPORT FORM X-17A-5 PART III

SE	C FILE NUMBER
8-	14145

#### **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING_	01/01/07	AND ENDING	12/31/07				
	MM/DD/YY		MM/DD/YY				
A. REGISTRANT IDENTIFICATION							
NAME OF BROKER-DEALER WINES	t Investments	Inc	OFFICIAL USE ONLY				
ADDRESS OF PRINCIPAL PLACE OF BUSI	NESS: (Do not use P.O. Bo	x No.)	FIRM I.D., NO.				
14 N. Main Street							
	(No. and Street)						
Souderton	PA		18964				
(City)	(State)		(Zip Code)				
NAME AND TELEPHONE NUMBER OF PER	RSON TO CONTACT IN R	EGARD TO THIS RI	EPORT				
Darren G. Johnson			215-721-2549				
· · · · · · · · · · · · · · · · · · ·			(Area Code - Telephone Number)				
B. ACCO	DUNTANT IDENTIFIC	CATION					
INDEPENDENT PUBLIC ACCOUNTANT wi	nose oninion is contained in	this Report*					
KPMG	ioso opinion is contained in	and Report					
· · · · · · · · · · · · · · · · · · ·	Name – if individual, state last, fi	vat middla nama\					
,	Name – ij inaiviauai, state tast, jii	rsi, midale name)					
1601 Market Street	Philadelphia	PA	19103-2499				
(Address)	(City)	(State)	Ω□6 (Zip Code)				
CHECK ONE:			Mall Processing Section				
☐ Certified Public Accountant							
☐ Public Accountant			FEB 2 9 2008				
Accountant not resident in Unite	ed States or any of its posses	ssions.	Washington, DC				
	FOR OFFICIAL USE OF	1LY	100				
		•					

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (06-02)

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PROCESSED
MAR 3 1 2008 
THOMSON
FINANCIAL



State of Pennsylvania County of Montgomery

## OATH OR AFFIRMATION

I, Kenneth D. Hochstetler		, swear (or aff	firm) that, to the best of
my knowledge and belief the accompanying financ	ial statement and		
Univest Investments, Inc.			, as
of December 31	, <sub>20</sub> 07	, are true and correct. I furthe	er swear (or affirm) that
neither the company nor any partner, proprietor, proclassified solely as that of a customer, except as follows:		r director has any proprietary	interest in any account
			<del></del>
		my Dhi	
SUBSCRIBED TO, AFFIRMED TO AND	<del></del>	Signature	<u> </u>
ACKNOWLEDGED BEFORE ME ON THIS			
16th DAY OF 2008.		President	<del></del>
Christine & queal		Title	
NOTARY PUBLIC	COMMONW	EALTH OF PENNSYLVANIA	
Notary Public  This report ** contains (check all applicable boxes	Christin	Notarial Seal le J. Zucal, Notary Public Boro, Montgomery County	
(a) Facing Page.	My Comm	ission Expires Apr. 12, 2008	5 ( )
(b) Statement of Financial Condition.	Member, Penns	sylvania Association Of Notaries	1 hours
(c) Statement of Income (Loss).			
(d) Statement of Changes in Financial Condition			
<ul> <li>□ (e) Statement of Changes in Stockholders' Equ</li> <li>□ (f) Statement of Changes in Liabilities Subord</li> </ul>			
(g) Computation of Net Capital.	imated to Craims	of Creattors.	
(h) Computation for Determination of Reserve	Requirements F	ursuant to Rule 15c3-3.	
(i) Information Relating to the Possession or C			
(j) A Reconciliation, including appropriate exp			
Computation for Determination of the Rese			
(k) A Reconciliation between the audited and consolidation.	unaudited Statem	ients of Financial Condition w	ith respect to methods of
(1) An Oath or Affirmation.			
(m) A copy of the SIPC Supplemental Report.			
(n) A report describing any material inadequaci	es found to exist (	or found to have existed since th	e date of the previous audit.

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

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KPMG LLP 1601 Market Street Philadelphia, PA 19103-2499

#### **Independent Auditors' Report**

The Board of Directors Univest Investments, Inc.

We have audited the accompanying statement of financial condition of Univest Investments, Inc. (the Company) as of December 31, 2007, and the related statement of income, changes in stockholder's equity, and cash flows for the year then ended that you are filing pursuant to Rule 17a-5 under the Securities and Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Univest Investments, Inc. as of December 31, 2007, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental information contained in Schedules I and II are presented for purposes of additional analysis and are not a required part of the basic financial statements, but are supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.



February 26, 2008

## Statement of Financial Condition

December 31, 2007

#### Assets

Cash Investments held for sale Commissions receivable Investment advisory fees receivable Goodwill Other assets	\$	1,246,405 1,173,601 105,053 19,185 2,804,570 39,695
Total assets	\$_	5,388,509
Liabilities and Stockholder's Equity		
Liabilities: Accrued wages payable Accrued taxes payable Other accrued expenses  Total liabilities	\$ _	197,027 266,619 75,800 539,446
Stockholder's equity: Common stock, \$1 par value. Authorized 20,000 shares, issued and outstanding 2,000 shares Additional paid-in capital Retained earnings	_	2,000 3,859,520 987,543
Total stockholder's equity		4,849,063
Total liabilities and stockholder's equity	\$	5,388,509

#### Statement of Income

Year ended December 31, 2007

Revenue:		
Commission income	\$	2,574,487
Investment advisory fee income		105,795
Dividend income		55,008
Interest income		_
Miscellaneous income		35,512
Total revenue		2,770,802
Expenses:		
Commissions		1,349,528
Salaries and benefits		481,144
Other		182,365
Total expenses	_	2,013,037
Income before income tax expense		757,765
Income tax		315,714
Net income	\$	442,051

# Statement of Changes in Stockholder's Equity

Year ended December 31, 2007

	_	Common stock	Additional paid-in capital	Retained earnings	Total
Balance at December 31, 2006	\$	2,000	3,859,520	545,492	4,407,012
Net income	_			442,051	442,051
Balance at December 31, 2007	\$_	2,000	3,859,520	987,543	4,849,063

## Statement of Cash Flows

# Year ended December 31, 2007

Cash flows from operating activities:		
Net income	\$	442,051
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization		2,278
(Increase) decrease in:		
Commissions receivable		(5,405)
Investment advisory fees receivable		96
Other assets		(4,880)
Increase in:		
Accrued wages payable		36,548
Other accrued expenses	_	191,060
Net cash provided by operating activities	_	661,748
Cash flows from investing activities: Purchase of securities available for sale		(57,715)
Capital expenditures	_	
Net cash used in investing activities	_	(57,715)
Net increase in cash		604,033
Cash – beginning of year	_	642,372
Cash – end of year	\$	1,246,405
Supplemental schedule of cash flow information: Cash paid during the year for income taxes	\$	64,000

# Notes to Financial Statements December 31, 2007

#### (1) Business Activity

Univest Investments, Inc. (the Company), a wholly owned subsidiary of Univest Corporation of Pennsylvania (the Parent), is a registered broker-dealer in securities with the Securities and Exchange Commission (SEC) and is a member of the National Association of Securities Dealers. The Company, located in Souderton, Pennsylvania, primarily services customers that reside in eastern Pennsylvania.

#### (2) Summary of Significant Accounting Policies

#### (a) Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect certain amounts reported in the financial statements and the accompanying notes. Management believes that the estimates utilized in preparing its financial statements are reasonable and prudent. Actual results may differ from estimated amounts.

#### (b) Concentrations of Credit Risk

Financial instruments that potentially subject the Company to significant concentrations of credit risk consist principally of cash and commissions receivable. The Company places its cash with a financial institution, which at times may be in excess of FDIC insurance limits. The Company's receivables represent commissions from completed securities trades.

#### (c) Securities Transactions

Securities and commodities transactions of the Company are recorded on a trade-date basis with the resulting receivables and payables classified as amounts due to or from brokers and dealers. Customers' securities and commodities transactions are recorded on a settlement-date basis with related commission income and expenses recorded on a trade-date basis.

The Company clears its securities transactions on a fully disclosed basis through Pershing (the clearing broker).

#### (d) Furniture and Equipment

All furniture and equipment are valued at cost. Depreciation is provided on straight-line and accelerated methods over estimated useful lives of five to seven years. Depreciation expense was \$2,278 for 2007. Maintenance and minor repairs are charged to operations when incurred. When assets are retired or sold, the related costs and accumulated depreciation are removed from the accounts and the resulting gain or loss is reflected in the statement of income.

#### (e) Income Taxes

The Company is included in the consolidated federal income tax return filed by the Parent. Federal income taxes are calculated as if the Company filed on a separate-return basis. The Company files its own state tax returns. In accordance with the Parent's Intercorporation Tax Sharing Agreement, the Company reimburses the Parent for all taxes generated by the Company on income included in the Parent's consolidated federal income tax return. The Company did not reimburse the Parent during 2007 for federal income taxes.

6 (Continued)

# Notes to Financial Statements December 31, 2007

#### (f) Goodwill

On January 1, 2002, the Parent adopted Statement of Financial Accounting Standards (SFAS) No. 142, Goodwill and Other Intangible Assets. In accordance with the adoption provisions of SFAS No. 142, the Company ceased amortization of its goodwill. Additionally, the Company completed its transitional and annual impairment tests and no impairment was noted. The Company performs goodwill impairment tests at least on an annual basis.

#### (3) Income Taxes

The components of income tax expense consist of the following:

Federal: Current Deferred		\$	238,426 (213)
		•	238,213
State: Current Deferred			77,501
			77,501
	Income tax expense	\$	315,714

#### (4) Related Party Transactions

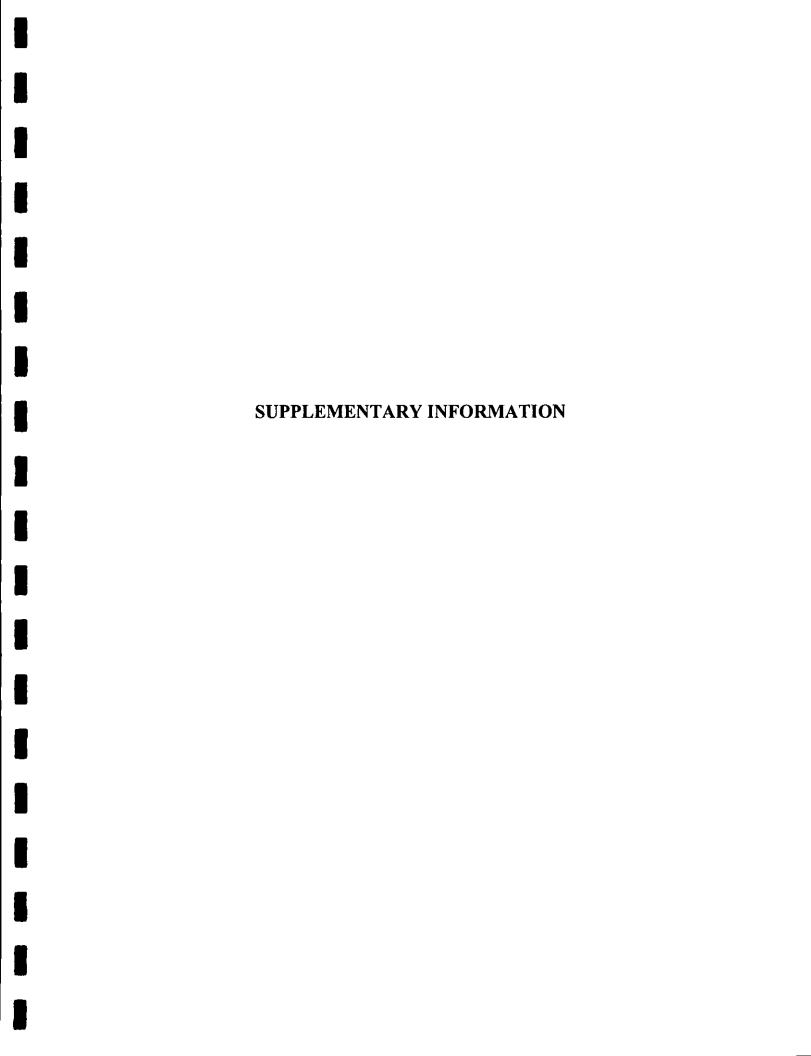
The Parent and certain other affiliates provide administrative services, information systems support, internal audit services, and general support services. A management fee is paid to Univest National Bank and Trust Co. for such services. The management fee expense was \$66,000 for 2007.

#### (5) Employee Benefits

Substantially all employees are covered by a noncontributory retirement plan of the Parent. The plan provides benefits based on a formula of each participant's final average pay. All employees are covered by the 401(k) deferred salary savings plan of the Parent. This plan is a qualified defined contribution plan and provides that the Company make matching contributions as defined by the plan. The 401(k) deferred salary savings plan expense was \$31,192 for 2007.

#### (6) Net Capital Requirements

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At December 31, 2007, the Company had net capital of \$782,501, which was \$732,501 in excess of its required minimum net capital of \$50,000. The Company's ratio of aggregate indebtedness to net capital was 0.69 to 1. The Securities and Exchange Commission requirements also provide that equity capital may not be withdrawn or cash dividends paid if certain minimum net capital requirements are not met.



#### Computation of Net Capital Pursuant to Rule 15c3-1

#### Year ended December 31, 2007

Total stockholder's equity		\$	4,849,063
Deduct nonallowable assets: Intangible assets Other assets	\$ 2,804,570 1,238,520	_	
Total nonallowable assets		_	4,043,090
Net capital before haircuts on security positions			805,973
Haircuts on security positions			23,472
Net capital			782,501
Computation of basic net capital requirement: Minimum net capital required			50,000
Excess net capital		\$_	732,501
Excess net capital at 1,000% (net capital less 10% of aggregate indebtedness) Aggregate indebtedness Ratio of aggregate indebtedness to net capital		\$	728,556 539,446 0.69 to 1

There were no material differences between the audited Computation of Net Capital included in this report and the corresponding schedule included in the Company's unaudited December 31, 2007 Part IIA FOCUS filing.

See accompanying independent auditors' report.

Statement Regarding Rule 15c3-3
December 31, 2007

The Company is not required to present the schedules "Computation of Determination of Reserve Requirements Pursuant to Rule 15c3-3 and Information for Possession of Control Requirements Pursuant to Rule 15c3-3" as it meets the exemptive provisions of Rule 15c3-3, under Section (k)(2)(ii) of that Rule.

See accompanying independent auditors' report.



KPMG LLP 1601 Market Street Philadelphia, PA 19103-2499

#### Independent Auditors' Supplementary Report on Internal Control

The Board of Directors Univest Investments, Inc.

In planning and performing our audit of the financial statements of Univest Investments, Inc. (the Company) as of and for the year ended December 31, 2007, in accordance with the standards of the Public Company Accounting Oversight Board (United States), we considered the Company's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company, including consideration of control activities for safeguarding securities. This study included tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exceptive provisions of rule 15c3-3. Because the Company does not carry securities, we did not review the practices and procedures followed by the Company in any of the following:

- Making quarterly securities examinations, counts, verifications, and comparisons and recordation of differences required by rule 17a-13
- 2. Complying with the requirements of prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System
- 3. Obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customers as required by rule 15c3-3

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls, and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.



Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined above.

We understand that practices and procedures that accomplish the criteria referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at December 31, 2007, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.



February 26, 2008

